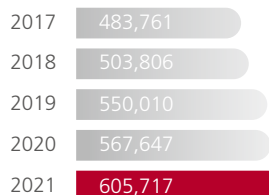


Financial Highlights

Operating income (RMB Million)

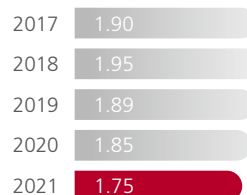


2021 Operating income

605,717

(RMB Million)

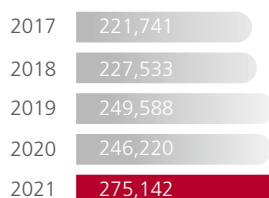
Net interest margin (%)



2021 Net interest margin

1.75%

Operating profit (RMB Million)

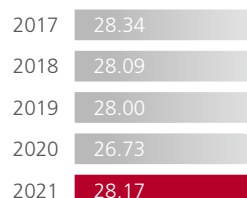


2021 Operating profit

275,142

(RMB Million)

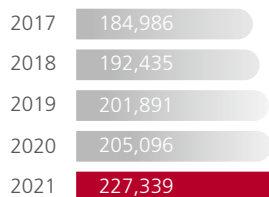
Cost to income ratio (calculated under regulations in the Chinese mainland) (%)



2021 Cost to income ratio

28.17%

Profit for the year (RMB Million)

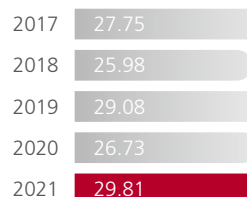


2021 Profit for the year

227,339

(RMB Million)

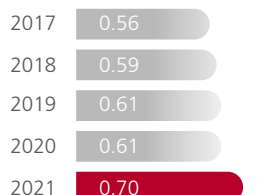
Non-interest income to operating income (%)



2021 Non-interest income to operating income

29.81%

EPS (basic) (RMB)

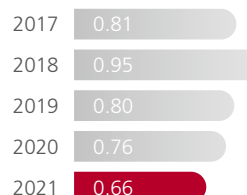


2021 EPS (basic)

0.70

(RMB)

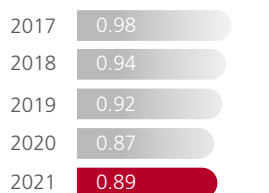
Credit cost (%)



2021 Credit cost

0.66%

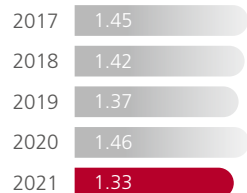
ROA (%)



2021 ROA

0.89%

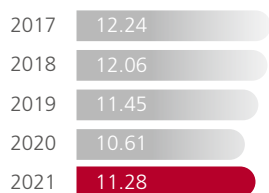
Non-performing loans to total loans (%)



Non-performing loans to total loans
As at the end of 2021

1.33%

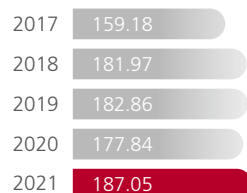
ROE (%)



2021 ROE

11.28%

Allowance for loan impairment losses to non-performing loans (%)



Allowance for loan impairment losses to non-performing loans
As at the end of 2021

187.05%

Financial Highlights

Note: The financial information in this report has been prepared in accordance with IFRS¹. The data are presented in RMB and reflect amounts related to the Group, unless otherwise noted.

Unit: RMB million

	Note	2021	2020	2019	2018	2017
Results of operations						
Net interest income		425,142	415,918	390,050	372,930	349,535
Non-interest income	2	180,575	151,729	159,960	130,876	134,226
Operating income		605,717	567,647	550,010	503,806	483,761
Operating expenses		(226,355)	(202,411)	(198,269)	(176,979)	(173,859)
Impairment losses on assets		(104,220)	(119,016)	(102,153)	(99,294)	(88,161)
Operating profit		275,142	246,220	249,588	227,533	221,741
Profit before income tax		276,620	246,378	250,645	229,643	222,903
Profit for the year		227,339	205,096	201,891	192,435	184,986
Profit attributable to equity holders of the Bank		216,559	192,870	187,405	180,086	172,407
Total dividend of ordinary shares		N.A.	57,994	56,228	54,167	51,812
Financial position						
Total assets		26,722,408	24,402,659	22,769,744	21,267,275	19,467,424
Loans, gross		15,712,574	14,216,477	13,068,785	11,819,272	10,896,558
Allowance for loan impairment losses	3	(390,541)	(368,619)	(325,923)	(303,781)	(252,254)
Investments	4	6,164,671	5,591,117	5,514,062	5,054,551	4,554,722
Total liabilities		24,371,855	22,239,822	20,793,048	19,541,878	17,890,745
Due to customers		18,142,887	16,879,171	15,817,548	14,883,596	13,657,924
Capital and reserves attributable to equity holders of the Bank		2,225,153	2,038,419	1,851,701	1,612,980	1,496,016
Share capital		294,388	294,388	294,388	294,388	294,388
Per share						
Basic earnings per share (RMB)		0.70	0.61	0.61	0.59	0.56
Dividend per share (before tax, RMB)	5	0.221	0.197	0.191	0.184	0.176
Net assets per share (RMB)	6	6.47	5.98	5.61	5.14	4.74
Key financial ratios						
Return on average total assets (%)	7	0.89	0.87	0.92	0.94	0.98
Return on average equity (%)	8	11.28	10.61	11.45	12.06	12.24
Net interest margin (%)	9	1.75	1.85	1.89	1.95	1.90
Non-interest income to operating income (%)	10	29.81	26.73	29.08	25.98	27.75
Cost to income ratio (calculated under regulations in the Chinese mainland, %)	11	28.17	26.73	28.00	28.09	28.34
Capital ratios						
	12					
Net common equity tier 1 capital		1,843,886	1,704,778	1,596,378	1,465,769	1,356,088
Net additional tier 1 capital		329,845	287,843	210,057	109,524	105,002
Net tier 2 capital		525,108	458,434	394,843	347,057	264,240
Common equity tier 1 capital adequacy ratio (%)		11.30	11.28	11.30	11.41	11.15
Tier 1 capital adequacy ratio (%)		13.32	13.19	12.79	12.27	12.02
Capital adequacy ratio (%)		16.53	16.22	15.59	14.97	14.19
Asset quality						
Credit-impaired loans to total loans (%)	13	1.33	1.46	1.37	1.42	1.45
Non-performing loans to total loans (%)	14	1.33	1.46	1.37	1.42	1.45
Allowance for loan impairment losses to non-performing loans (%)	15	187.05	177.84	182.86	181.97	159.18
Credit cost (%)	16	0.66	0.76	0.80	0.95	0.81
Allowance for loan impairment losses to total loans (%)	17	2.83	2.96	2.97	3.07	2.77
Exchange rate						
USD/RMB year-end central parity rate		6.3757	6.5249	6.9762	6.8632	6.5342
EUR/RMB year-end central parity rate		7.2197	8.0250	7.8155	7.8473	7.8023
HKD/RMB year-end central parity rate		0.8176	0.8416	0.8958	0.8762	0.8359

Notes:

- 1 Starting on 1 January 2018, the Bank has applied *International Financial Reporting Standard No. 9 — Financial Instruments* (IFRS 9) published by the International Accounting Standards Board.
- 2 Non-interest income = net fee and commission income + net trading gains/(losses) + net gains/(losses) on transfers of financial asset + other operating income.
- 3 Allowance for loan impairment losses = allowance for loans at amortised cost + allowance for loans at fair value through other comprehensive income.
- 4 The investments of 2021, 2020, 2019 and 2018 are presented under IFRS 9, which include financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and financial assets at amortised cost. The comparative data of the previous reporting period was not restated accordingly.
- 5 Dividend per share is the dividend per ordinary share distributed to ordinary shareholders.
- 6 Net assets per share = (capital and reserves attributable to equity holders of the Bank at year-end – other equity instruments) ÷ number of ordinary shares in issue at year-end.
- 7 Return on average total assets = profit for the year ÷ average total assets × 100%. Average total assets = (total assets at the beginning of the year + total assets at year-end) ÷ 2.
- 8 Return on average equity = profit attributable to ordinary shareholders of the Bank ÷ weighted average capital and reserves attributable to ordinary shareholders of the Bank × 100%. Calculation is based on *No. 9 Preparation and Reporting Rules of Information Disclosure of Public Offering Companies — Calculation and Disclosure of Return on Average Equity and Earnings per Share (Revised in 2010)* (CSRC Announcement [2010] No. 2) issued by the CSRC.
- 9 Net interest margin = net interest income ÷ average balance of interest-earning assets × 100%. Average balance is average daily balance derived from the Group's management accounts (unaudited).
- 10 Non-interest income to operating income = non-interest income ÷ operating income × 100%.
- 11 Cost to income ratio is calculated in accordance with the *Measures of the Performance Evaluation of Financial Enterprises* (Cai Jin [2016] No. 35) formulated by the MOF.
- 12 The capital ratios are calculated under the advanced approaches and in accordance with *Capital Rules for Commercial Banks (Provisional)* (Y.J.H.L. [2012] No. 1).
- 13 Credit-impaired loans to total loans = credit-impaired loans at year-end ÷ total loans at year-end × 100%. Total loans are exclusive of accrued interest when being used to calculate credit-impaired loans to total loans.
- 14 Non-performing loans to total loans = non-performing loans at year-end ÷ total loans at year-end × 100%. Total loans are exclusive of accrued interest when being used to calculate non-performing loans to total loans.
- 15 Allowance for loan impairment losses to non-performing loans = allowance for loan impairment losses at year-end ÷ non-performing loans at year-end × 100%. Total loans are exclusive of accrued interest when being used to calculate allowance for loan impairment losses to non-performing loans.
- 16 Credit cost = impairment losses on loans ÷ average balance of loans × 100%. Average balance of loans = (balance of loans at the beginning of the year + balance of loans at year-end) ÷ 2. Total loans are exclusive of accrued interest when being used to calculate credit cost.
- 17 Allowance for loan impairment losses to total loans = allowance for loan impairment losses at year-end ÷ total loans at year-end × 100%. Calculation is based on the data of the Bank's institutions in the Chinese mainland. Total loans are exclusive of accrued interest when being used to calculate allowance for loan impairment losses to total loans.